967 3571 Director of Sales (m/w/d) +++ Off to new shores +++ Off to new shores +++ Off to new shores +++  
  
We are now looking for: Director of Sales (m/f/d) in Hamburg-City  
  
We are now looking for a full-time Director of Sales (m/f/d) for our client. The future workplace is a completely modernized 4\* hotel near the Outer Alster in the heart of Hamburg.  
  
your future area of ​​responsibility  
  
• Management, planning, control and implementation of all sales activities  
• Strengthening and optimization of all business relationships with customers and hotels  
• Close cooperation with the management team of the hotel and the head office  
• Team leadership, employee development, personnel responsibility & resource planning  
• Participation in the preparation of the budget and joint responsibility for increases in revenue  
  
your profile  
  
• College degree or equivalent in marketing or related field preferred  
• At least three years of leadership experience in sales and marketing in the hospitality industry  
• Analytical skills to understand key business indicators or competitive trends  
• Excellent customer service skills and account management experience  
• Excellent communication, presentation and reporting skills  
  
The company offers  
  
• A great and motivated team with a permanent employment contract  
• Working time account, very good induction and regular feedback discussions  
• Staff uniform provided and cleaned free of charge  
• Free parking or subsidy for the HVV ProfiTicket  
• Employee catering and much more.  
  
This is how it goes  
  
• Please apply directly online by clicking on the apply now for this position button.  
• If you have any questions, use the contact details of your contact person in advance.  
• We arrange a telephone appointment for a short interview.  
  
Would you like to change? That stays between us!  
  
Of course, we assure you of the utmost confidentiality of your application.  
  
• We will only contact the potential employer with your consent.  
• Telephone interviews are also welcome after work or at the weekend.  
  
Does that sound good? Then apply now. We look forward to seeing you! Sales-Manager/in The experts from Cordes and Rieger are very familiar with the hotel industry,  
gastronomy and tourism. An excellent network secures  
competent advice and support throughout the process of  
Recruitment - discreet & personal. 2023-03-07 15:52:31.551000